

WHAT CUSTOMERS SAY ABOUT VERSIONONE

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Every day, VersionOne talks with customers to learn how we're doing and how we can help. In addition, we work with TechValidate, a third-party research firm, to survey our customers. In this guide, we've compiled their candid comments so you can get insights on what it's like to work with VersionOne as a partner in your agile journey.

Take a look and you'll see that VersionOne can help your organization achieve the benefits of agile.

"VersionOne is not just a vendor. They are a partner. VersionOne provides a top-of-the-line solution for agile lifecycle management. From implementation all the way through the life of our relationship with VersionOne, I believe it will be a world-class experience."



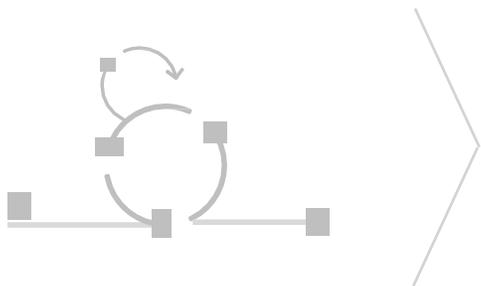
Scott Madden
Senior Director, Product Operations
ABB Enterprise Software

ACCELERATE DELIVERY

PLAN, PRIORITIZE, AND DELIVER BUSINESS VALUE FASTER AND MORE PREDICTABLY

To accelerate delivery you need to be sure the portfolio and program level initiatives are progressing as they should, and that all of the work that is needed to support and deliver your programs is advancing well at the team levels.

VersionOne helps you visualize and plan what work needs to be done, track the work across portfolios, programs, releases and teams, and predictably deliver value to your customers.



97%

of organizations improved delivering software projects faster and more predictably from implementing VersionOne.

TechValidate

“The VersionOne platform’s inherent ease of adoption enabled Cerner to quickly start seeing the benefits of agile including a 75% reduction in time to market.”

Matt Anderson
Director of Program Management
Cerner Corporation

“We’ve experienced improved team engagement, predictable cycle times, and a 33% increase in throughput. In addition, our first release finished on schedule and 10% below budget.”

Bennet Vallet
Agile Strategist
Siemens Health Services

“We improved our ability to deliver projects on-time and within budget by greater than 60% since implementing VersionOne.”

Development Director
Fortune 500 Financial Services Company

MAKE BETTER DECISIONS

GAIN GREATER VISIBILITY INTO PROGRESS AND PERFORMANCE

When you have to make a decision about a new plan, change, or issue, you need to understand how that will impact your organization’s current work in progress, previous plans, and dependent features.

VersionOne helps you to make better decisions by providing visibility into the progress, dependencies and plans being made across portfolios, programs, releases, and teams.



96%

of organizations improved project visibility, and thus improved decision-making capabilities from implementing VersionOne.

TechValidate

“VersionOne allows the organisation to see what is being developed, view our future roadmap items, and track progress on delivering our epics. VersionOne also allows us to collaborate in a smarter way and provides better visibility into issues and blockers.”

Ian Elliott
Head of Product Development
Innovation Group plc

“I love the flexibility of VersionOne. It’s easy to get the data that we need. I haven’t seen a platform that is as flexible with the data in the marketplace.”

Andy Krupit
Manager, Agile Development
CareerBuilder.com

“VersionOne has become the perfect transparent and efficient vehicle for improving our development process while reflecting our agile culture - VersionOne is agile made easier.”

Ricki Koinig
Tools Team Lead
bwin.party

INCREASE AGILITY

ADAPT PLANS QUICKLY TO EVOLVING PRIORITIES

Enterprise agility means being prepared to quickly and efficiently react to opportunities and changes in your market, business and projects.

VersionOne helps you increase business agility by providing everyone from executives to developers a way to capture, plan, collaborate, and track work across portfolios, programs, releases, and teams.



85%

of organizations improved their ability to quickly adapt to changing priorities from implementing VersionOne.

TechValidate

“VersionOne gives us visibility on multi-team/global IT programs, helps us better leverage IT resources using agile methodologies, and lets us adapt more easily to change.”

Fabrice Bacchetta
Director, Information System
Axway

“We are scaling agile and VersionOne helps support our overall business goals to better leverage the synergies that exist between all units, serve our customers better, and work more closely together to create integrated solutions.”

Rene Rosendahl
Director Agile Enablement
Cox Automotive

“VersionOne helps us identify the work that needs to be done, prioritize what’s important, and keep track of projects once they’re in progress.”

Greg King
Assistant Director
ITSD
FHLBank Atlanta

ENSURE ALIGNMENT

SYNCHRONIZE SOFTWARE DELIVERY WITH BUSINESS OBJECTIVES

Ensuring that the teams doing the work are aligned to the business goals and staying informed of changes to those goals can be challenging, but it is critically important.

VersionOne helps you align business strategy with team-level execution by providing your organization with visibility into the goals, plans and progress across portfolios, programs, releases and teams.



“VersionOne is a great platform for managing the entire process. We get team visibility into what’s going on and can drive accountability across the software development process,”

Dave Geoghegan
CTO
ChannelEyes

“VersionOne helps us bridge business and development.”

Asbjørn Bjaanes
Development Manager
Wellbarrier

“VersionOne makes it easy for everyone to see progress and priorities at all times. This in turn makes it easy to ensure that business partners and IT engineers stay aligned, and are working towards a shared goal.”

Product Owner
Large Enterprise Professional Services Company



YOUR PARTNER FOR AGILE SUCCESS

Agile isn't always easy for enterprise financial services organizations. Software development is complex work, and even the most straightforward agile initiative can present its share of challenges.

VersionOne combines the best enterprise agile lifecycle management platform with guidance from enterprise agile transformation experts who have helped transform some of the world's largest financial enterprises. At every phase of your agile journey, VersionOne will guide your teams with a proven methodology to ensure progress to plan.

Ask our customers, and they'll agree that VersionOne delivers the right solutions and partnership to accomplish your agile goals faster, easier, and smarter.

"VersionOne was able to understand our unique challenges and tailor their solution to meet our needs and increase our agile success."

Leon Green
Senior Manager
VITAS Healthcare Corporation

"VersionOne has transformed our agile teams from rank amateur status to full-out agile professionals. Our entire organization now looks to VersionOne as the source of the truth about the work we are doing with the agile teams."

Nick Hopkins
Senior IT Manager
Ferguson Enterprises, Inc.



VERSIONONE TOPS THE LIST WITH USER SATISFACTION

The #1 recommended agile solution in the industry. 94% of people surveyed in the industry say they would recommend VersionOne – higher than any other solution in the market for ten years running.*

VERSIONONE CUSTOMER SNAPSHOT



50,000 teams at
1,000 companies in
170 countries



More than 137,000
users worldwide



33 of the Fortune 100
use VersionOne



More than 20 successful
implementations with 1,000+;
largest deployment - 12,000+
active users



Accounts in every major
vertical, including financial
services, technology,
healthcare, manufacturing,
government, and telecom



95% satisfaction rating
with support